



## *Experiences That Create Shifts*

**October 14, 2015:**

**Right vs. Right:**

*Tools to Voice Your Values in Conflict*

**October 15, 2015:**

**Dialing Up Your Leadership:**

*Tune in to Create Awareness,  
Choice and Engagement*

Can (or do) you voice them when push comes to shove?  
Are your actions consistent with what you say is important?

Our values are often one visible reflection of who we are. And yet, these same values are often the root of many of the conflicts we experience in organizations. When dealing with a values-based conflict, the choices are often right vs right.

This all day workshop is for senior managers, HR managers, training and development professionals, team leaders, team members, individual contributors, teachers and coaches.

*Participants in this workshop will:*

- 1 Identify their personal conflict styles, and understand what that means in relation to other styles
- 2 Learn to recognize value-based conflict situations
- 3 Discover options for re-framing these conflict situations
- 4 Acquire a toolkit to support future thinking and action in value-based conflict

Location: The Presidio Institute Cost: \$695

Are you tuned in to your impact as a leader?  
What would your team say?

We spend a lot of time in business today focusing on technical skills. This day focuses on the harder, and much more essential, competencies that support personal awareness, choice, and true engagement to lead productive teams.

Specially designed for Sr. leaders, HR managers, team leaders, team members, individual contributors, teachers and coaches, training and development professionals, or anyone who works on a team.

*Designed like an "amazing race," participants will understand and apply directly what they learn. We will focus on:*

- 1 The importance of and ability to observe oneself in action
- 2 Coordinating: making and managing commitments
- 3 Cultivating trust
- 4 The importance of mood – and how to shift it
- 5 Connecting and blending and the energy of the team
- 6 The ability to give and seek assessments of performance
- 7 Cultivating a respect for and appreciation of differences

Location: The Presidio Institute Cost \$895

*Please join us to expand your awareness. Save \$140 when you sign up for both workshops.  
For more information or to register visit [www.achievecg.com](http://www.achievecg.com).*

## About Achieve Consulting Group

**We make a promise:** Consulting, coaching, and experiential workshops that create a shift, moving beyond the conceptual to application. We are passionate about people, and have a steadfast belief that each of us has something unique to offer the world. We are committed to working in partnership with our clients, with the goal of working ourselves out of a job. When we've done our job well, you don't need us any more.

### Who We Are



Mary has an unwavering belief that by building on strengths teams/ leaders/ organizations can deal with tough situations and decisions, imagine and create vibrant futures and be stronger for the process. Mary has worked with organizations in finance, telecommunications, government, faith-based organizations, legal, and non-profits. Mary helps clients' paint the big picture of a project by defining business needs, and then steps into the picture to bring the details to life.



Katie is passionate about building highly effective teams and helping individuals become purposeful, high-functioning leaders. She has worked extensively with boards, executive leadership, and staff to develop strategic plans, assess programs and to implement initiatives. Katie has collaborated with numerous nonprofits, foundations and companies to create greater social impact. She has a knack for creative thinking on a large scale.



Gayle has served a variety of organizations as a consultant, coach and teacher. She has held senior management positions in strategic planning, operations, and communications. Her work revolves around coaching and supporting leaders and followers through organizational change initiatives, breaking down silos, and increasing organizational and team effectiveness.

